

GRADUATE CAREERS WITH ECONOMIC INSIGHT

WELCOME TO OUR TEAM

WORKING AT ECONOMIC INSIGHT

We combine technical economics with exceptional consulting skills. This is our edge.



At Economic Insight, you will join a team of professional and highly motivated economists. We help our clients achieve their objectives and make strategic decisions.

Most importantly, our business grows by its people. We encourage rapid career progression and will help you to succeed.

From early on, you will work with experienced economists and will meet our clients. Within a year of starting, you will be contributing to growing the business through identifying new commercial opportunities, along with helping to realise them by writing proposals and developing marketing initiatives.

We look for individuals that share our core value of care.

We look for first-rate graduate and post-graduate economists who can solve real-world problems.



You will be smart, commercially aware, tenacious and enjoy tackling difficult challenges.



You can communicate economic analyses to our clients in a clear and constructive way.



You will share our core value of care and show it through your work with our team and our clients.

WHAT WE DO

We are a multi-practice firm and you will help our clients tackle regulation and competition issues.

REGULATION

Our regulation clients include companies subject to economic regulation and regulators.



Key issues they face, and how we and you can help, include:

- **What is the efficient level of costs for a given level of output?** You will combine economic theory with econometric analysis in STATA/R to assess how efficient a natural monopoly is and recommend the level of costs that they should be allowed to incur. This influences the prices that customers pay for its services.
- **What level of service should be provided and what are customers willing to pay for?** You will design, interrogate and use revealed and stated preference studies to help set targets for service quality and design incentives.
- **What is the efficient level of profitability?** Under price controls, the regulator needs to set the efficient level of profit these companies can earn. You will apply the principles of financial economics and recommend the rate of return a natural monopoly should be allowed to earn on its risky investments.
- **What information do customers need to be provided with to ensure they are engaged (i.e. switch when it is in their 'best interests')?** In more competitive markets (e.g. energy retail, legal services) regulators are concerned about whether markets are working as well as they could. Here you can combine economic theory with empirical methods to help determine what information can lead to the best customer outcomes.

COMPETITION



Our competition clients are usually in-house or external legal teams, in turn supporting their clients through critical business decisions and/or through commercial disputes or collective actions related to competition law.

Key issues they face, and how we and you can help, include:

- **What is the harm that has arisen from a cartel?** You will find out how firms make pricing decisions in practice. You will use your knowledge of economic theory and how the industry works to help gauge how successful a cartel might be in raising prices above the competitive level.
- **When would a vertical agreement reduce or increase competition?** You will study the supply chain to understand whether an agreement could give a company the ability and incentive to foreclose its rivals.
- **Which commercial practices do not fall foul of competition law?** You will assess whether a company has market power. If it has, you will use quantitative analysis to help work out whether it has exploited its customers by charging excessive prices for its products and services.

WHAT WE OFFER

We offer summer internships
and entry-level analyst roles.

SUMMER INTERNSHIPS



ROLE

We offer 6-8 week summer internships, typically for penultimate year students in the final year of their undergraduate degree (and considering undertaking a masters); or in their first year of a two-year masters' programme. Interns sometimes go on to join us as analysts.

We offer an extensive onboarding and training programme.

You will be based in our office in central London, and we also offer flexible working.

ONBOARDING

When a new cohort starts, we provide you with a one-week onboarding programme, equipping you with the necessary knowledge and tools to succeed in your role. These include the following training sessions:

- **Excel module:** covering how to use Excel effectively.
- **Drafting and presenting module:** covering how to draft and present work at Economic Insight.
- **Proof-reading and quality assurance (QA) module:** covering what to look out for and how to effectively proofread and QA.

On your first day you will have a welcome lunch, where you will be able to meet your cohort and some of your colleagues in a more informal setting.

GRADUATE ANALYST



ROLE

We hire first-rate post-graduate economists, and also consider graduate economists with an exemplary track record.

We provide support where you are not a British citizen (e.g. visas etc.) and offer a comprehensive benefits package (e.g. gym membership, health and travel insurance, etc.).

We offer an extensive onboarding and training programme.

You will be based in our office in central London, and we also offer flexible working.

ONBOARDING

When a new cohort starts, we provide you with a four-week onboarding programme, covering all aspects of how we work. This gives you the best foundation to succeed in your new role and includes training across three core modules with case study-based exercises to help you learn:

- **Qualitative module:** covering how to design and implement qualitative research.
- **Quantitative module:** covering where to obtain data, what programmes to use, and training on Excel, STATA, and R.
- **Finalising and presenting module:** covering quality control and assurance and how to present our work.

The onboarding and training programme is a fantastic opportunity for you to meet and get to know your new team.

CAREER DEVELOPMENT



Our business grows by its people. At Economic Insight, we strive to give every team member the support they need to have a successful, fulfilling and happy career.

Support we offer to help you achieve your career goals.

FEEDBACK

We encourage an environment in which team members can happily exchange timely, honest and actionable feedback.

TRAINING

We run a comprehensive annual training programme to create opportunities for team members to develop existing capabilities and learn new ones. This includes both internal training provided by Economic Insight team members (e.g. on competition and regulation), as well as external training provided by specialist providers (e.g. on communications and presenting).

MENTORING

Every team member at EI has a mentor (interns have a buddy) because we care about the wellbeing and career progression of our team. The main responsibility of a mentor is to ensure that their mentees are properly supported by Economic Insight, namely that they are: (i) happy at work; and (ii) given opportunities for career progression.

HOW TO APPLY AND WHAT TO EXPECT

How to apply and what to expect
from the interview process

INTERN

STEP ONE - APPLY

Send your CV and a covering letter via email to jobs@economic-insight.com

STEP TWO - INTERVIEW

Join a face-to-face interview in our office in central London. You will be asked to complete a 20 min writing exercise. Then, you will meet two members of the Economic Insight team. The interview will last around an hour and has roughly three parts: (i) CV and motivational questions; (ii) case study; (iii) time for you to ask us any questions. No prior knowledge of the case study is required.

STEP THREE - OFFER

We will make successful candidates an offer. The process from interview to offer usually takes around one month. Interns typically join us for 6-8 weeks in July and August.



Most candidates apply in autumn and interviews take place in autumn and winter.

ANALYST



STEP ONE - APPLY

Send your CV and a covering letter via email to jobs@economic-insight.com

STEP TWO - INTERVIEW 1

Join your first face-to-face interview in our office in central London. You will be asked to complete a 20 min writing exercise. Then, you will meet two members of the Economic Insight team. The interview will last around an hour and has roughly three parts: (i) CV and motivational questions; (ii) case study; (iii) time for you to ask us any questions. No prior knowledge of the case study is required.

STEP THREE - INTERVIEW 2

Join your final face-to-face interview in our office in central London. You will be given a topic one week in advance for which to prepare a presentation. Then, you will meet two members of the Economic Insight team, who will listen to your presentation and ask any follow-up questions. Finally, there's also time for you to ask any additional questions.

STEP FOUR - OFFER

We will make successful candidates an offer. The process from interview to offer usually takes around one month. Analysts typically join us in September.

We sincerely want you to feel comfortable and perform at your best in our interviews.

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